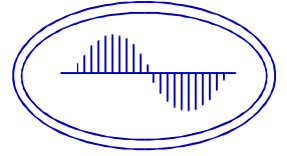




Electroservices (Midlands) Ltd.

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October to December 2008

Topics:

- **GAMBICA Defence Industry -Test and Measurement Day**
- **MD Retires – Cwmbran**
- **New General Manager – Cwmbran**
- **Latest Edition to the Fleet**
- **New Sponsorship Deal**
- **Increased Calibration Capability**
- **Eco-friendly Christmas!**

GAMBICA Defence Industry -Test and Measurement Day

On the 9th October the annual MOD Industry Day organised by GAMBICA took place at the Cheltenham Racecourse. With over twenty exhibitors ranging from Aeroflex to Tektronix (including Electroservices) and in excess of a hundred MOD guests and members of the DS&TE IPT, including Colonel Marcus Ransom, the day was deemed as a great success by all. A special mention should be given to Peter Lawson (GAMBICA) and John Wright (DS&TE) for the organisation plus Tony Plumb and the Industry Day Committee for choosing such an excellent venue.



Kate and Karen with Mark Lott (DS & TE)

MD Retires – Cwmbran

At the end of November Roger Bradley, Managing Director for Electroservices (Instruments) Ltd, retired after eight years of sterling service with Electroservices. Roger along with his wife Sue have decided to move away from the pressure environment of service provision in South Wales to the more relaxed and sunnier climate of Malta. Roger will retain his shareholding with the company but will no longer have any involvement with the day to day running of any of the sites.

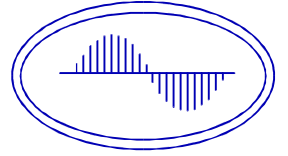
New General Manager – Cwmbran

Prior to Roger Bradley's retirement the search was undertaken for his successor with the involvement of the full Board of Directors – all four Directors agreed with Rogers suggestion that the natural successor should be Andrea Pugh, who was currently our Office Manager in Cwmbran but knew the workings of the business and more importantly our customer base and personnel better than anyone. Having worked for the Welsh branch for over twenty years Andrea had a very highly rated and well-deserved reputation based on efficiency with an unflustered approach. Decision taken, the offer was made and accepted by Andrea in November with immediate effect.



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Latest Edition to the Fleet

With ever increasing demands on company vehicles for general deliveries, on-site engineering, sales presentations and customer liaison the company searched for a multi-purpose vehicle with the ability to carry five people with luggage or a decent load – the answer was the Toyota Hilux D-4D. Since its addition to our fleet of five Mercedes Vito's the Hilux has fitted in perfectly as the company's multi-task vehicle and with its class leading fuel efficiency and exceptionally clean emissions has proved a major success all round.

New Sponsorship Deal

Electroservices have proudly sponsored the Dudley Kingswinford Rugby Club under 12's squad for the 2008-2009 season. The company have long had an affinity with the game of rugby stretching from Roger Bradley's playing days to the current involvement of the sons of the other three directors. The company recently handed over new team shirts, manufactured by Badger Rugby of Dudley, brandishing the Electroservices logo – as you can see the kids thought they were pretty cool!!



Increased Calibration Capability

Recent acquisitions for the workshops by Electroservices (Midlands) Ltd include a Fluke 5320A Multifunction Electrical Tester Calibrator, a Fluke 4180 Precision Infrared Calibrator and a Zwick 1478 Tensile Tester. The Fluke 5320A is currently the best electrical calibrator available today and will dramatically increase the speed of calibration and flexibility across the range of electrical test instruments.

The Fluke 4180 has been purchased to replace to improve upon our previous black body unit and to cope with the ever-increasing demand for calibration of infrared thermometers across the range of -15 degrees to +120 degrees Celsius.

The Zwick 1478 will increase our Crimp Tool Test capability in the area of pull-off testing from 10kN to 50kN allowing the full calibration of much larger crimps and cables.

Eco-friendly Christmas!

Following excessive pressure from the eco-warriors (Karen & Kate) within the Electroservices Management Team, eco-friendly promotional products were despatched to customers this Christmas. They included logo'd wooden pens and USB dongles – so if your fire was getting low this holiday hopefully you found a great use for them!

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